

Dear Business Partners

The team at MotoData has some exciting news...

Over the past 2 years we have been extremely privileged to work with you, our patient business partners, on a solution providing you a channel for purpose lending with one Registered Credit Provider. We at MotoData owe much of our learnings to you through some honest feedback during this time and due to your inputs, we are more determined than ever to deliver a value proposition that truly complements your businesses.

It is with this in mind that MotoData can announce its new multi-bank strategy, providing you a single point of entry into multiple South African Registered Credit Providers.



#### Why the new strategy?

The answer is not complicated: you can only sell your product and/or service to a client requiring finance if he/she is approved by the Bank. Utilizing this principle, we strategically approached Credit Providers that will allow MotoData to optimize aggregated approval ratios because of their varied risk appetites.



#### Which Credit Providers will be introduced?

We'll reveal names soon, but in addition to the existing Credit Provider, we're adding another two of South Africa's "BIG 5" Banks plus a few real alternative Lenders with bespoke products and/or finance options to cater for the needs of your customers.



#### What are the finance options that the MotoData platform will offer?

The Credit options that you can look forward to include:

- Secured Lending (asset-based Credit) aimed at private individuals as well as businesses.
- Rent 2 Own for vehicle sales.
- Unsecured Lending (Personal Loans / Term Loans / Credit Cards) aimed at private individuals.
- Unsecured Lending (Short Term Loans) aimed at private individuals.
- Unsecured Lending (Business Loans / Bridging Finance) aimed at businesses.
- Wholesale Finance

In the meantime, we appreciate your continuous support, and we welcome your valuable feedback as always.

Keep watching for our progress update communications leading up to us GOING LIVE!

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